



Welcome!

In this short **presentation** you can learn
the **background** of **M&SD**

Making and Saving Deals Trainers Academy

Making & Saving Deals

Training organization

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Domestic training institutes in Amsterdam the Netherlands and Rome Italy.



International head office.

About Making & Saving Deals

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• www.makingandsavingdeals.com.

- Origin as **Post-graduate academic program**,
- bringing together students and professors from around the world since 2002.

Since its inception M&SD grew into...

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A training and research project, where
scientifically sound theories of
negotiation **meet and pass** the
practical challenges of commercial
deal-making **around the globe.**

Our philosophie ...

Life is a negotiation ...

... Where you can

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compete or cooperate.

By **learning** how to effectively make and save **deals**, each of us will be **much better off**, and also contribute to **changing** his or her piece of **the world**.

Just imagine ...

*Life is a negotiation ...
... Where you can*

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To help achieve this goal ...

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M&SD is building a **clearinghouse**,
offering knowledge contributed by the world's
most **inspired thinkers and**
practitioners in the fields of:

Negotiation, conflict management, mediation, decision making, positive influence, conflict prevention and arbitration.

To help achieve this goal ...

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Real life **practical experience** and
academic insights are merged
enabling us to offer world class trainings and
deal-making forums.

M&SD trains trainers and offers
licenses to professionals around the world.

To help achieve this goal ...

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We offer **licenses** to trainers and training organizations around the world to enable them to deliver in their **local culture and language**, cutting-edge know-how on every aspect of making deals and saving them.

Please contact us ...

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For information:

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For more (specific) information:

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We look forward hearing from **YOU**